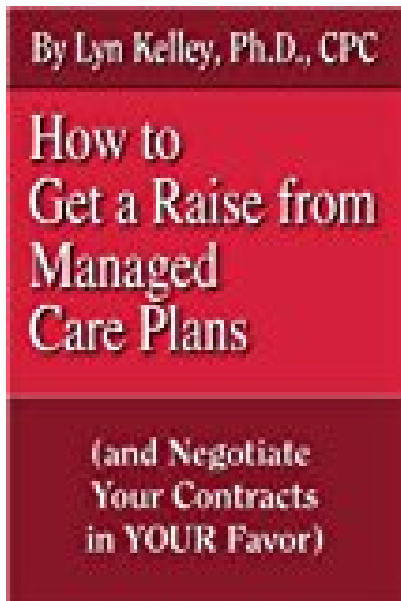


How to Get a Raise from Managed Care Plans and Negotiate Your Contracts



BOOK DETAILS

- Author : Lyn Kelley
- Pages : 53 Pages
- Publisher : GROW Publications
- Language : English
- ISBN :

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BOOK SYNOPSIS

To succeed in radiology, you not only need to be able to interpret diagnostic images accurately and efficiently; you also need to make wise decisions about managing your practice at every level. Whether you work in a private, group, hospital, and/or university setting, this practical resource delivers the real-world advice you need to effectively navigate day-to-day financial decisions, equipment and computer systems choices, and interactions with your partners and staff. Equips you to make the best possible decisions on assessing your equipment needs · dealing with manufacturers · purchasing versus leasing · and anticipating maintenance costs and depreciation. Helps you to identify your most appropriate options for picture archiving systems and radiology information systems · security issues · high-speed lines · storage issues · workstation assessments · and paperless filmless flow. Offers advice on dealing with departments/clinicians who wish to perform radiological procedures and provides strategies for win-win compromises, drawing the line, inpatient-versus-outpatient considerations, cost and revenue sharing, and more.

HOW TO GET A RAISE FROM MANAGED CARE PLANS AND NEGOTIATE YOUR CONTRACTS

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